

NATURAL ALTERNATIVES  
INTERNATIONAL, INC.



**Your vote matters – here's how to vote!**

You may vote online or by phone instead of mailing this card.

**Online**

Go to [www.investorvote.com/NAII](http://www.investorvote.com/NAII)  
or scan the QR code – login details are  
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Using a **black ink** pen, mark your votes with an **X** as shown in this example.  
Please do not write outside the designated areas.



**2020 Annual Meeting Proxy Card**

▼ IF VOTING BY MAIL, SIGN, DETACH AND RETURN THE BOTTOM PORTION IN THE ENCLOSED ENVELOPE. ▼

**A Proposals – The Board of Directors recommend a vote FOR all the nominees listed and FOR Proposals 2 and 3.**

1. Elect two Class III directors to serve until the next meeting of stockholders held to elect Class III directors and until their respective successors are elected and qualified:

	For	Withhold		For	Withhold
01 - Alan J. Lane (Class III)	<input type="checkbox"/>	<input type="checkbox"/>	02 - Laura Kay Matherly (Class III)	<input type="checkbox"/>	<input type="checkbox"/>



2. To approve the proposed 2020 Omnibus Incentive plan.

For	Against	Abstain
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

3. To ratify the selection of Haskell & White LLP as our  
independent registered public accounting firm for the fiscal  
year ending June 30, 2021.

For	Against	Abstain
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

4. To transact such other business as may properly come before  
the meeting or any adjournment thereof.

**B Authorized Signatures – This section must be completed for your vote to count. Please date and sign below.**

Please sign exactly as name(s) appears hereon. Joint owners should each sign. When signing as attorney, executor, administrator, corporate officer, trustee, guardian, or custodian, please give full title.

Date (mm/dd/yyyy) – Please print date below.

Signature 1 – Please keep signature within the box.

Signature 2 – Please keep signature within the box.



The 2020 Annual Meeting of Stockholders of Natural Alternatives International, Inc. will be held on December 4, 2020 at 11:00am Pacific Standard Time, virtually via the internet at [www.meetingcenter.io/254478668](http://www.meetingcenter.io/254478668).

To access the virtual meeting, you must have the information that is printed in the shaded bar located on the reverse side of this form.

The password for this meeting is – NAI2020.

Important notice regarding the Internet availability of proxy materials for the Annual Meeting of Stockholders.  
The material is available at: <https://www.nai-online.com/our-company/investors/>



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**Proxy – NATURAL ALTERNATIVES INTERNATIONAL, INC.**



## Notice of 2020 Annual Meeting of Stockholders

### Proxy Solicited by Board of Directors for Annual Meeting – December 4, 2020

Mark A. LeDoux and Kenneth E. Wolf, or either of them, each with the power of substitution, are hereby authorized to represent and vote the shares of the undersigned, with all the powers which the undersigned would possess if personally present, at the Annual Meeting of Stockholders of Natural Alternatives International, Inc., to be held on December 4, 2020 or at any postponement or adjournment thereof.

Shares represented by this proxy will be voted by the stockholder. If no such directions are indicated, the Proxies will have authority to vote FOR the election of the Board of Directors and FOR items 2 and 3.

In their discretion, the Proxies are authorized to vote upon such other business as may properly come before the meeting.

(Items to be voted appear on reverse side)

#### **C** Non-Voting Items

**Change of Address** – Please print new address below.

**Comments** – Please print your comments below.

